



Lennar Trade Partners -

The Safety of our Associates, Customers and Trade Partners is our Number 1 Priority at Lennar and we will continue to keep the communications channels open with you as we manage our way through COVID-19.

You may have heard our first quarter earnings call that was broadcast Tuesday and can be accessed via archive at <https://www.webcaster4.com/Webcast/Page/1114/33485>. While we recognize that COVID-19 will no doubt impact all of our businesses, Lennar is committed to building and selling homes as long as we are able to, and Customers are willing to purchase. We have implemented many digital selling programs to overcome buyers concerns and are constantly looking for new ways to maintain productivity.

Of paramount importance is ensuring that we take all precautions to help keep everyone safe and reduce the spread of the virus. By reducing the spread, we save valuable lives by limiting those affected while Doctors and Scientists develop vaccinations. Lennar has brought onto our Team a new Chief Medical Officer to help us navigate this situation and have implemented a number of safe measures throughout our Company and want to ensure that you've also implemented safeguards as well, to include the following:

1. Proper sanitary measures for both office and field associates. Attached is our 10-Step Program.
2. Practice Social Distancing and please take extra precautions to ensure the minimum 6' of separation and constant sanitation of highly frequented areas (door handles, common surfaces, etc.).
3. Mandatory 14-day quarantines for anyone who has been on a plane, cruise or has come in contact with someone who has tested positive or demonstrating signs of COVID-19. Only returning to work with 14 days of NO SYMPTOMS or sooner if the person in contact tests negative for COVID-19.
4. Daily wellness checks, easily accomplished by a group conference call, text string or group email depending on the size of your organization. Lennar has a very sophisticated system which tracks each and every Associate, daily; we have found that this is critical to ensure that anyone who is displaying symptoms or has been in contact with some affected, is immediately identified and properly quarantined.

Another way you can help reduce the spread is to donate any new masks and safety goggles you may have. Please see the attached memorandum from the Leading Builders of America and the LBA COVID-19 Response Team and drop locations.

Lennar stands ready and willing to assist you in navigating these troubled waters. Please reach out to operations teams or me for any assistance you may need.

[Lennar Division President]